## 22 November 1967

MEMORANDUM FOR: Chief, Procurement Division, Office of Logistics

SUBJECT

: Delivery of Benson/Lehner Plotter

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REFERENCE

: Memorandum, dated 12 September 1967. Contract for Benson/Lehner Plotter

1. We initiated action on 12 September 1967 in an attempt to establish a firm delivery date for the new Benson/Lehner Plotter by requesting that the Office of Logistics send a letter to Benson/Lehner which would declare the contract in default unless the said equipment was delivered by a certain prescribed date. The intent of this action was to preclude Benson/Lehner from letting delivery slip on-and-on and to re-establish the arrangements on a business-like basis. More positively, it was stated that delivery of the equipment was both necessary and desired and that we would negotiate to any reasonable degree to ensure delivery of the equipment within a time frame acceptable to the concerned parties within the agency.

- 2. Since Benson/Lehner has requested an approximate fifteen (15) day delay in delivery to remedy certain minor hardware multinations, resulting in a new estimated operational date of on or about 15 January 1963, we believe it is in the best interest of the Government and the Agency to grant the time extension to Benson/Lehner so that the equipment can be installed for operational use to the Agency at the earliest possible date.
- 3. We have discussed this decision with the Information Processing Goordinator for the DD/I and the Director of the Office of Baule and Geographic Intelligence, the primary user of the equipment, and they concur in the recommendation to grant the lifteen day delay.

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4. It is not, and has not been, our intent to declare the contract in default, but rather, to establish a firm delivery date and to have the equipment delivered at the earliest possible date. We believe the granting of this fifteen day delay accomplishes this objective, but at the same time, we would not want this consideration to establish a precedent for further delay.

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CHARLES A. ERIGGS Director of Computer Services

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